

# IMSA Search Global Partners Elects New Board, Charts Course for Expansion

IMSA Search Global Partners (IMSA Search) recently gathered in London for the organization's Annual Meeting. Over the course of two days, IMSA Search leaders from around the world held discussions focused on strategies to optimize regional and global growth. Elected President and Board, this group is setting the course for IMSA Search's continued success:

- President: Thierry Goder, IMSA Mauritius (CEO, Alentaris Recruitment Limited)
- Vice-President: Petra Johnsson, IMSA Sweden (Founder FXL/Findexecutives)
- Chief Financial Officer: Stef de Haas, IMSA Netherlands (CEO, EPC Search)
- Marketing Committee:
  - o Chair: Mitch Berger, IMSA USA (CEO, Howard-Sloan Search)
  - o Jordi Berenguer, IMSA Spain (General Manager, AdQualis Executive Search)
  - o Marianna Carbonari, IMSA Italy (CEO, Value for Talent)
- Member at Large: Pedro Hipolito, IMSA Portugal (Managing Partner, Argo Search)

#### **Entrepreneurs with Corporate Experience Get Results**

As experienced corporate executives who went on to found successful businesses, IMSA Search leaders understand what clients need in their senior talent today. They represent a team of professionals who possess deep knowledge and proven track records in a wide range of practice areas. Whether for large multinational corporations or smaller family-owned companies, as self-made entrepreneurs, IMSA Search knows how to get results.

#### Global Presence, Local Expertise, Shared Business Builds Success

IMSA Search is global in scope, with local and regional expertise. Through cross-market cooperation, IMSA Search builds success for their clients and themselves. Some recent examples of shared business include:

- **Portugal/Spain** Time Out Market, an international media company curating the best dining/cultural experiences in cities and countries around the world, was building the Barcelona market and looking for senior talent. Already a client of IMSA Portugal, IMSA Spain was the natural "local" partner for this client.
- Italy/Netherlands A multinational group and client of IMSA Italy was looking for a senior sales manager in the Netherlands.

  IMSA Netherlands is successfully handling the search for this position.

According to Jordi Berenguer, Managing Partner, IMSA Search Global Partners Spain and General Manager, AdQualis Executive Search, "The strength of IMSA Search is rooted in our global presence coupled with regional and local expertise. We maintain close relationships, based on shared trust, partnering to help each other. Success for one IMSA Search office is success for us all."

## IMSA Ranks among Hunt Scanlon's Global Top 40

Once again, Hunt Scanlon has recognized IMSA Search Global Partners as one of the top 40 global executive search firms for the 5<sup>th</sup> year in a row. According to Hunt Scanlon, following an in-depth review of "an exhaustive list of recruiting firms worldwide," the Global 40 "captures the best global search firms who can satisfy your most sensitive recruitment needs." IMSA Search wears this badge of excellence with pride.

## **Excellence At the Cutting Edge**

IMSA Search Assessment Center of Excellence uses tools like the Hogan Assessment System to provide clients with nuanced and targeted candidate profiles in an effective, efficient process. At the cutting edge of executive search, IMSA Search identifies top-tier multinational talent matched to specific client needs more quickly than ever before. IMSA's proprietary database with global, regional, and local information sharing optimizes results for its global clientele.

Thierry Goder, IMSA President, Managing Partner of IMSA Mauritius, and CEO of Alentaris Recruitment Limited, said of the London meeting: "After a few days of productive conversations and idea sharing, with some fun group activities along the way, we are very excited about the future. IMSA is strong and expanding, which translates to success for our clients around the world."

## **About IMSA Search Global Partners**

With 40+ offices in 21+ countries on 5 continents, our 300+ Executive Search experts span the globe to identify the right candidates to successfully lead teams and organizations locally, regionally, and globally. https://www.imsa-search.com/